Management Principles

This course aims to familiarise students with the basic principles and theories relating to individual behaviour at work; the managerial role and its context and group processes in work settings. Topics include: the managerial role, the functioning of individuals, groups

and teamwork, the organisation and its environment, foundations of planning and

organising, organisation structure, foundations of control and managing change.

Assessment weighting: Coursework 100%

Introduction to Human Resource Management

This course introduces students to a range of activities undertaken by the human resource professional and provides a framework for further study in specialised human resource management (HRM) activities. Integration of HRM with corporate direction, job analysis, performance appraisal, teambuilding, HRD, remuneration and benefits administration, recruitment and selection, employee relations, occupational health and

safety, motivation and other contemporary HRM issues.

Assessment weighting: Coursework 100%

Accounting and Business Decisions

This introductory course seeks to provide students with the knowledge and skills that will enable them to understand and use accounting information in a variety of business settings. Topics include: the nature and purpose of accounting; the investment decision; present value analysis; forms of business organisation; transaction analysis; understanding financial statements; sources of finance; the analysis and interpretation of company financial statements; the use of accounting information in internal decision-

making.

Assessment weighting: Coursework 100%

Business Statistics

This course covers simple and compound interest, time value of money, annuities, present and future values, data classification and terminology, describing and displaying data, probability and probability distributions, estimation and hypothesis testing, linear regression and correlation, index numbers and time series.

Assessment weighting: Coursework 100%

Introduction to Marketing

This course introduces students to the basic principles and practices of marketing and

services-based industries, and develop an appreciation and understanding of the

marketing prices. Content: definition of marketing: nature and scope; marketing process,

marketing environment; market behaviour and analysis: market research, product

classification consumer behaviour; marketing: positioning, segmentation and target

marketing; developing the marketing mix; product and price: product life cycles; product

development; pricing relationships; packaging; distribution and promotion: channels,

logistics of supply; promotions mix; implementing the marketing effort: organising,

controlling and evaluating marketing performance.

Assessment weighting: Coursework 100%

Business Microeconomics

This module is designed to provide students with a foundation understanding and

appreciation of microeconomics and the ability to apply this to the analysis of business

problems and economic issues. The content includes an introduction to economics;

microeconomic methods of analysis; microeconomic policy formulation; the price

mechanism and the operation of the market; the role of government; case studies in

microeconomic policy.

Assessment weighting: Coursework 100%

Fundamentals of Logistics and Supply Chain Management

This course will provide students the tools and resources needed to make wise financial

decisions. Students will analyse their personal financial decisions, evaluate the costs and

benefits of their decisions, recognize their rights and responsibilities as consumers, and

apply the knowledge learned to financial situations encountered later in life.

Assessment weighting: Coursework 100%

Transport Management

This course will develop the student's understanding of the role of law in society, how law

is created, developed and changed. They will gain knowledge of legal principles

fundamental to business and develop analytical and problem-solving skills.

Assessment weighting: Coursework 100%